



 **DESTIL**
PROLIANS

Together we win!

No stress with Liquit.



Customer: DESTIL Prolians is a wholesaler for construction and industry with 50 locations all over the Netherlands and with over 100.000 items in stock.

Challenge: The company wanted to offer its employees a modern workspace that would allow them to work when and where they chose, but with everyone having the same user experience.

Solution: DESTIL Prolians chose Liquit Workspace and Liquit Release & Patch Management to provide the desired anywhere any device applications and services access that employs needed to serve their diverse customer base.

Results: The resulting unified portal access has added enormous value by meeting every user's changing needs while saving the time and money that would be required to deliver this functionality before Liquit.

DESTIL Prolians wanted to offer its employees a modern workspace that would allow people to work when and where they chose. IT needed to provide everyone with the same user experience that would make it easy to find and use applications and tools while also being easy for IT to manage remotely. They ultimately chose Liquit Workspace and Liquit Release & Patch Management.

DESTIL

In recent years, the company has developed into the most complete suppliers in the industry in terms of assortment and supply concepts, which has made them a market leader. The fully automatic warehouse gives them the ability to deliver their thousands of stocked items quickly and efficiently throughout the Netherlands.

While 50 physical points of sale offer a great deal of convenience for customers preferring pickup, DESTIL has developed a strong distribution and fulfillment network for customers and webshops. This provides the speed and convenience for its customers that include national and regional contractors and

subcontractors. DESTIL provides the same level of service to its customer base of self-employed workers, carpenters, interior builders, building material traders, B2B-web shops, and B2C-web shops.

Improved collaboration and uniformity in work

As an innovative company, DESTIL Prolians recognized the benefits of facilitating a modern workspace designed to empower employee collaboration. The goal is to offer devices and programs that are needed to do the job anywhere and anytime. They wanted to do this through a modern workspace with a central dashboard where the workspace would ensure all needed tools, applications, and services are reachable from every device. According to DESTIL ICT-Team Coordinator Harold Brants, they were looking for a solution that could provide everyone with the same experience: "We reached out to our implementation and IT partner KNNS and let them know we were interested in a workspace with characteristics of simplicity and easy approachability so its suitable for people who have limited or no IT experience."



One portal for all flavors

KNNS started with the underlying infrastructure comprising Microsoft Azure with Office 365. An early demonstration by Liquit used Synigo Pulse where the portal could make local applications available in a simple way when integrated with Liquit Workspace. “KNNS has facilitated the workspace we currently have, which is a combination of Microsoft Autopilot, Intune, and Synigo Pulse with Liquit Workspace and Liquit Release & Patch Management, explained Harold.”

KNNS is fully trained on Liquit Release & Patch Management, which allowed them to design and implement the IT infrastructure that enabled them to support the DESTIL Prolians IT team and relieve any learning curve burdens. “They can easily add or change programs in our standard range of Liquit releases, so we don’t have to grant rights for every individual PC since Liquit takes that worry off your hands,” said Harold.

The applications and services that employees need are provided in the form of Smart Icons, which are available from a central dashboard. These Smart Icons give access to applications like Mail, Word, Excel, Teams, and SharePoint. “By implementing Liquit Workspace and Liquit Release & Patch Management, we can add any other application (or service), which creates a single portal to all applications ranging from the CRM system to our own web shop,” explained Harold. “Liquit is flexible, fast, and scalable in ways that make it easy to commission new devices and keep applications up to date.”

Since KNNS is trained in Liquit Release and Patch Management, they can manage the environment while the internal DESTIL Prolians IT team performs maintenance

and updates remotely. To ensure that the workspace met internal expectations, the team initially started with about 20 employees and found they could immediately work within the new environment. Response was positive, especially because of the intuitive web page where employees can select the applications they need with just a click. “The new method of working caught on immediately because it is not necessary for our end-users to come back to the office to have the physical device updated, which is a tremendous benefit,” explained Harold. “Our workforce is not interested in the technical complexity in the backend—they just want to do their job, and to guarantee that, we have made Liquit available for the entire organization.”

No stress because of Liquit

DESTIL Prolians has been working with Liquit for a year and a half, which works well, according to Harold: “Liquit has added enormous value for us, and we cannot imagine doing our work without it. We can easily create Smart Icons remotely, adapt software when needed, and do it all without needing physical access to the approximately 350 physical PCS and laptops. This saves hours of our staff’s time and a lot of money that would have gone to hiring people to get the work done in the pre-Liquit era. KNNS provides remote management for us via Liquit, and This way the Liquit license pays for itself.”

“Liquit removes the stress in choice of software for our employees. Everybody knows how to access a web page, and on our webpages, our employees can find the tiles with the desired content, which makes it very easy to use, even for the older generation. Our credo of ‘Together We Win’ certainly applies in this context!”

About Liquit

Founded in 2015 in the Netherlands, Liquit is a software vendor that delivers Enterprise-ready End-to-End Application Management for Hybrid Environments. Liquit bridges the gap between the IT department and the end-users. The Liquit platform makes accessing corporate IT resources for end-users less complex and easier than ever. With Liquit, IT departments have the tools that empower them to immediately respond to business requirements, enhance user productivity, and give their organization a competitive advantage.



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